



How to take advantage of Microsoft 365 and improve collaboration

Fergus Wilson

VP, Product Management for OnePlace Collaboration & Content at Intapp

John Heim

Manager of Messaging and Directory Services at Manatt, Phelps & Phillips

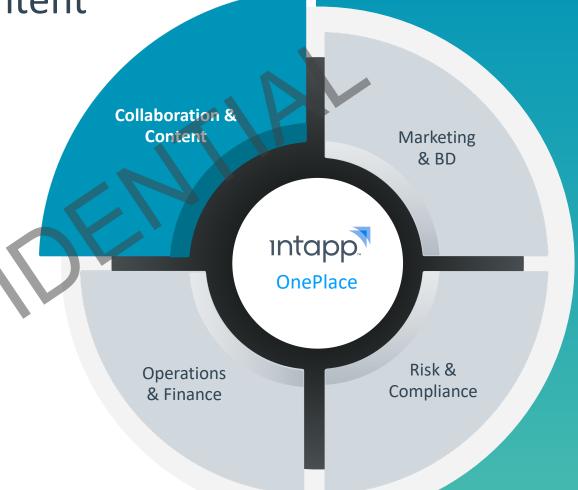
November 1, 2022



OnePlace Collaboration & Content

Maximizes your firm's investment in Microsoft 365 by:

- Securely connecting, organizing, and streamlining collaboration and document management across
 Microsoft 365 and other firm systems
- Adding consistent structure for collaboration and document management to Microsoft Teams, Outlook, and SharePoint.
- Improving governance and lifecycle management across Microsoft 365.





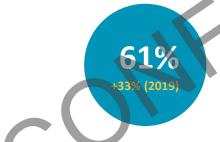


Microsoft 365 is increasingly central to the technology strategy of professional and financial services firms

- Working with more than 2,000 partner-led firms, we're seeing a massive shift towards Microsoft 365 as the primary platform around which IT strategies are being built
- Among law firms, the 2022 ILTA Law Firm Tech Survey found that:



Use Microsoft 365 as their primary office solution



Use Microsoft Outlook as their primary email application

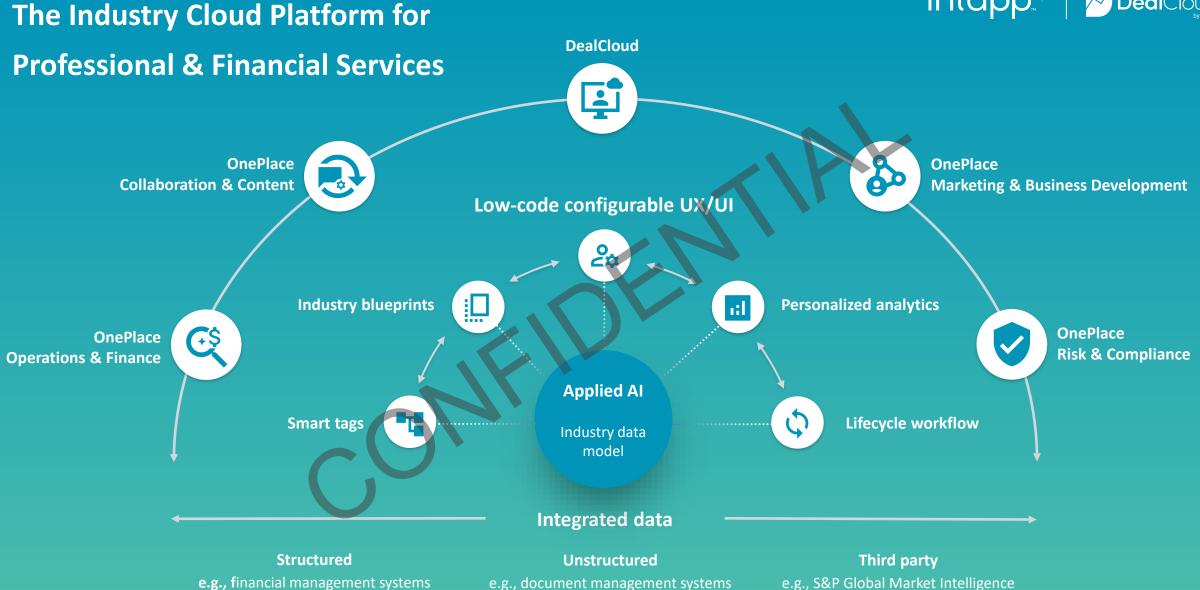


Use Microsoft Teams for Collaboration



Use Microsoft
OneDrive for
secure file sharing
(High-Q 15%)

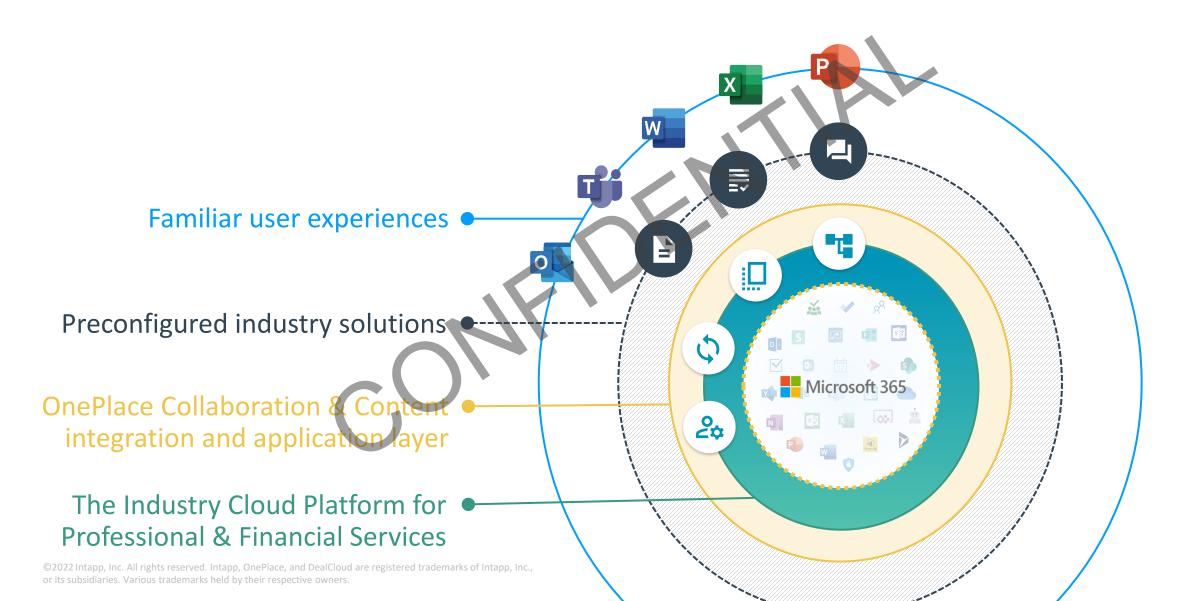








Making your Microsoft 365 investment go further





OnePlace Collaboration & Content



Workspaces

Microsoft Teams governance, lifecycle management and engagement-centric collaboration



Documents

Intuitive document management and email filing built on Microsoft 365



Client Collaboration

Empowering fee earners to deliver an exceptional client experience

What is Microsoft Teams?



Unified cloud-based collaboration platform



Communication

- Fewer meetings
- Less travel
- Fewer communication apps



Collaboration

- Real-time collaboration
- Better information sharing
- Improved document management
- Accelerated time-to-decision
- Enhanced worker satisfaction
- Safer external collaboration

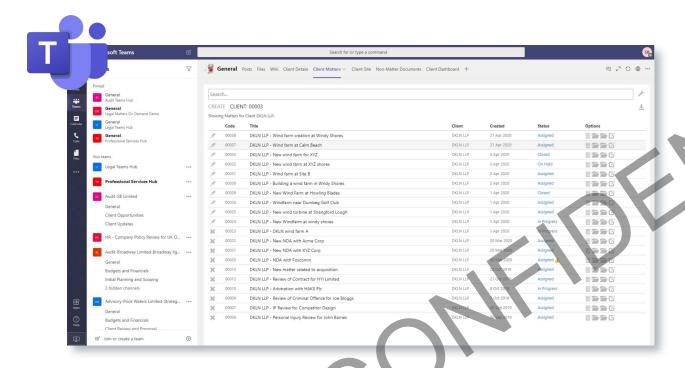


M365 unification

- Less app switching
- Unified working environment
- Shared workspace



Intapp Workspaces



- Professionals get an in-context, 360-degree view
- IT eliminates sprawl via governance and lifecycle management

Our professionals will be able to find and consume what they need when they need it. I see [Microsoft] Teams, optimized by Intapp, as the first real collaboration platform for law firms.



The Teams challenge for Professional Services Firms







Lack of **out of the box**Teams governance &
automation



Disconnected apps

Lack of *out of the box* DMS, FMS integrations

Not built for partner-led firms

Lack of *out of the box* unified engagement-specific user experience

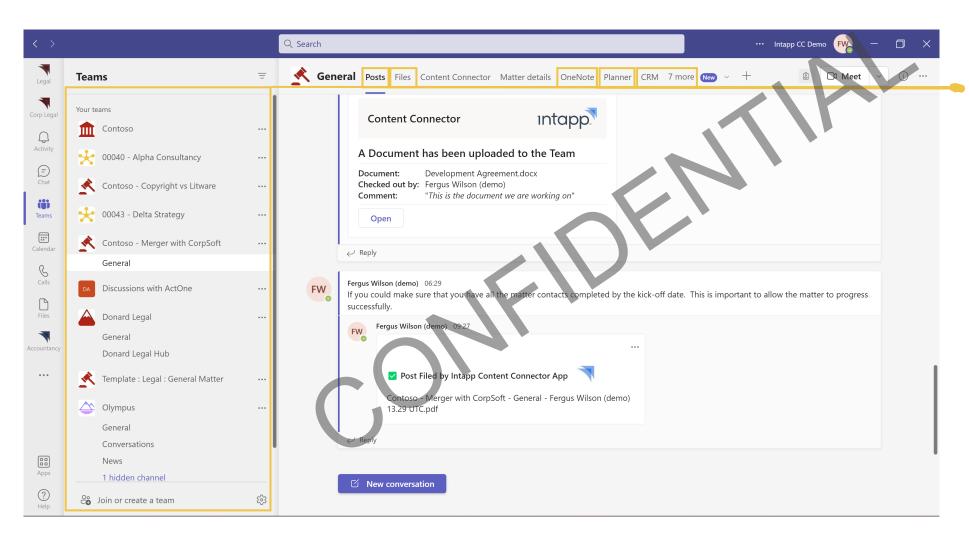


"Virtual Teamwork" maturity model





What makes a good collaboration area?



Bedüttidipelekskialus kaningesnent

- Internessanphisterons

 Beaktitudus kalbidations

 Beaktitudus kalbidations
- knowledge management
 Unified project management
 Centralized shared notes
 Document co-authoring
 Real-time collaboration











